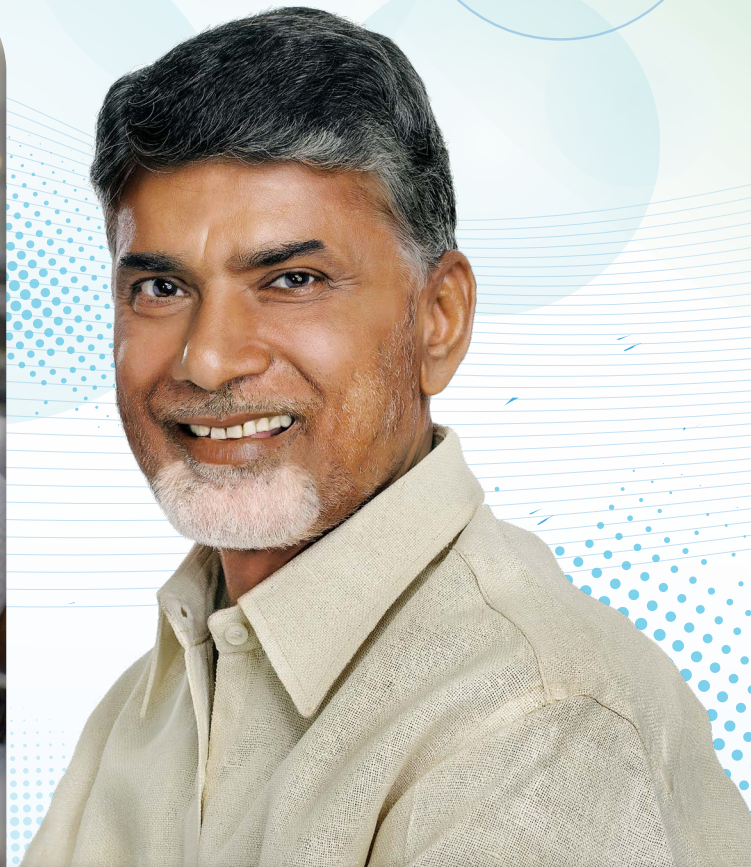


AMTZ

ANDHRA PRADESH MED TECH ZONE



Investor's Guide >>

Table of Content

1 Definitions

1.1 Authorization

Trading	8
Service	8
Industrial	8

1.2 Assets and Services

Built up Manufacturing units	10
Warehouse	10
Showrooms	11
Office	11
Business Park & Convention Centre	12
Retail Outlets	12

2 Steps for Registration

STEP 1

Application Submission	17
------------------------	----

STEP 2

Selection of Product(s), Registration of Company and Payment	17
--	----

STEP 3

Register	17
----------	----

3 Documents Required

Documents Required for all Applications	20
Branch of a Company (Abroad)	20

4 Fees

Retail Outlets	23
Product Fees	23
One Time Security Deposit (Refundable)	24

5 Appendix

Project Summary	27
Data Sheet for Allocation	28
Business Profile of Shareholder(s)	29
Power of Attorney	30
Specimen Signature	31

1

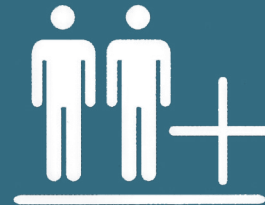
Definitions

1.1

Authorization

The type of Authorization you require to operate in AMTZ will depend upon the activity your business intends to engage in. There are three main categories of Authorization Trading, Service and Industrial.

Andhra Med Tech Zone (AMTZ)



AMTZ registration allows company to own Manufacturing units.

Branch of a Company



A branch is considered a legal entity of its parent company.

An entity established outside of the AMTZ may establish a branch within AMTZ.

A Company within/outside India can apply to be in AMTZ.

Trading



A **Trading Authorisation** allows the holder to import, export, trade and store components and spares specified on the license.

In addition, there is a **General Trading Authorisation**, which allows the holder access to a wider range of activities and a broader range of components and spares on the license.

Service



A **Service Authorisation** allows the holder to carry out the services specified on the Authorisation

A **Logistics Authorisation** allows firms engaged in logistics services such as cargo (sea, land, air), warehousing, storage, parking, transshipment and distribution.

Industrial



An **Industrial Authorisation** allows the holder to import raw materials, carry out the manufacturing of specified products and export the finished product.

1.2

Assets and Services

AMTZ offers a range of Assets & Services.

Built up Manufacturing units

AMTZ provides Built up Manufacturing units with long term lease, ideal for companies to equip their own facility. Each unit is of 1 acre with 70%-80% built area.

The main features of our plots include:

- Road infrastructure ready.
- Electricity and water infrastructure ready.
- Telecommunication infrastructure ready.
- Plots allocated in zones to locate customers with similar need
- 24 hour security within the Zone.

Warehouse

AMTZ offers pre-built warehouses to meet customers' needs for high quality storage and manufacturing. The pre-built warehouses are thermally insulated purpose built units available on a rental basis and are fitted with office space.

These units have several access points:

- Ramps for forklift.
- Loading dock for containers and trucks.
- Fire exit doors.
- Main entrance for office areas.

Other features include:

- Electricity and water infrastructure ready, with a standard power range.
- Telecommunication infrastructure ready.
- Units vary in size and could be custom built
- Parking facilities available.
- Fitted with fire alarm and fire fighting system.
- Floor load capacity of 5 tons per sqm.
- Warehouse eaves height varies from 6m to 12m.
- Washroom facilities in both office and warehouse.
- Pantry facilities in office space.
- 24 hour security within the zone.

Showrooms

AMTZ offers showrooms with dedicated warehouse and office space over two floors with prime showroom frontage. Each unit contains warehouse space at the rear with a glass facade showroom frontage and mezzanine floors for office space; all offices have provisions for air conditioning and are equipped with light fixtures, power points and telephone access.

These units have several access points:

- Ramps for forklift.
- Loading dock for containers and trucks.
- Fire exit doors.
- Main entrance for the office and showroom (access to public road).
- Equipment demo rooms that are sound proof & 3-D.
- Electricity and water infrastructure ready, with standard power range of 18kw to 130kw.
- Telecommunication infrastructure ready.
- Various size options
- Parking facilities available in front of the warehouse units.
- Fitted with fire alarm and fire fighting system.
- Pantry and washroom facilities available in office and warehouse areas.
- 24 hours security within the Zone.

Offices

AMTZ offers office space for lease spread over a range of high and low rise facilities. Office clusters within AMTZ are conveniently located to ensure easy access for both staff and visitors and all office area leased is unfurnished, ensuring each customer the ability to express their own individual style.

Customers can lease any area of office space they desire, from a floor in high rise to an entire building. The infrastructure and all office buildings benefit from a number of value-added features, including:

- 24 hour security with CCTV.
- Broadband Internet and telephone lines.
- Amenities on every floor.
- Prayer rooms/Yoga rooms.
- Common, open and covered parking facilities.

Business Park & Convention Centre

Business Park provides ready-to-use, fully furnished and equipped offices, with no set up cost, designed for your short term or long term requirements. Convention centre of sizes 75 seats, 200 seats, 500 seats provided for amleint & amicable destination for Medical conferences & professional audience Each business center is equipped with:

- Round-the-clock workstation access with network connections.
- Meeting and conference rooms, equipped with audio-visual equipment.
- Broadband internet and telephone lines.
- Business lounge.
- Professional support staff, administrative and secretarial services.
- Common, open and covered parking facilities.
- 24 hour security with CCTV.
- Fast track administrative support.

Retail Outlets

AMTZ has a choice of retail outlets including restaurant.

Every outlet is fully equipped with the following:

- Electricity and water infrastructure ready.
- Telecommunication ready.
- Parking facilities available in front of the outlet.
- 24 hours security within the Free Zone.

Common Manufacturing Facilities

- Component Testing centre
- Electro-magnetic interference laboratory
- Medical grade low vacuum molding, cabinet molding, injection molding centres
- 3 D designing and printing for medical grade products
- Sterilization & Toxicity testing centre
- Radiation testing centre
- Warehousing
- Regulator's office
- Packaging facility
- Industrial incubation centre
- Other facilities commonly required in manufacturing of medical devices
- Rapid prototype centre
- Characterization testing facility

22

Steps for Registration

There are three simple steps to register your company in AMTZ

- **Application submission**
- **Selection of Product(s), Registration of Company and Payment**
- **Register**



1 Application Submission



What you will do

Submission of Application Form and all supporting documents

www.amtz.in



Document verification and activity approval

What AMTZ will do

Obtain necessary approvals from various bodies on behalf of applicant*

Trade Name Registration

*Additional approvals may be necessary for certain activities.



2 Selection and Registration of Company & Payment



What you will do

Select product

Sign & attest Memorandum & Article of Association

Pay lease, registration and Authorisation fees

Pay processing fee

Sign all documents

What you will collect

- Share Register
- AoA and MoA
- Certificate of Formation
- Authorisation copy
- A letter for the Bank (account opening)



3 Register



What you will do

Key

Register on AMTZ Online Portal and activate your account



What AMTZ will do

Handover of infrastructure

3

Documents Required

- Documents Required for all Applications
- Documents Required for Branch of a Company



Documents Required for all Application

- ◆ AMTZ application form
- ◆ Environment application form
- ◆ Passport/copy of manager, directors and secretary
- ◆ Project summary (a sample is available on page 27)
- ◆ Business Profile of Shareholder(s)
- ◆ Board Resolution and Power of Attorney to apply
- ◆ Specimen signature of manager, shareholders, director and secretary
- ◆ Certificate of Registration
- ◆ Memorandum & Articles of Association



Branch of a Company (Foreign)

- ◆ Certificate of registration in India
- ◆ Memorandum & Articles of Association
- ◆ Board Resolution or & Power of Attorney
- ◆ Specimen signature of manager, duly attested

4

Fees

This section provides a comprehensive break down of the fees involved when setting up your company in AMTZ

- **Registration Fees**
- **Authorisation Fees**
- **Product Fees**
- **Miscellaneous**
 - Security
 - Others

SCIENTIFIC LABORATORY FACILITIES

Source of Fund	Purpose	Type of Funding	Utilisation Area	Rate Per Unit INR Lakh	Refund Time Month
Development Fees					
Development Charges - CSFs	Infra Development	Non Refundable	CSFs	99	NA
Tender Doc Fees					
Tender Doc. Fees CSFs	Tender Doc Fees	Non Refundable	General	0.5	NA
EMDs and Other Deposits					
EMD- CSFs	EMD	Refundable	General	25	3

MANUFACTURING UNITS

Source of Fund	Purpose	Type of Funding	Utilisation Area	Rate Per Unit INR Lakh	Unit	Refund Time Month
Development Fees						
Development Charges - M.U.s	Infra Development	Non Refundable	1 Acre Built up Area	99	180	NA
Tender Doc Fees						
Tender Doc. Fees M.U.s	Tender Doc Fees	Non Refundable	General	0.25	NA	NA
EMDs and Other Deposits						
EMD- M.U.s	EMD	Refundable	General	2	NA	3

SHOWROOMS & OFFICES

Source of Fund	Purpose	Type of Funding	Rate Per Unit INR Lakh	Unit	Refund Time Month
Development Fees					
Showrooms/Offices Booking Fees	Infra Development	Non Refundable	25	100 Unit of 400 sq. ft.	NA
Tender Doc Fees					
Tender Doc. Fees-Showroom/Offices	Tender Doc Fees	Non Refundable	0.1	NA	NA
EMDs and Other Deposits					
EMD-Showroom/Offices	EMD	Refundable	1	NA	3

Those interested manufacturers who would like to apply for 0.5 acre & 0.25 acre plot areas shall be required to pay 50% & 25% of the monetary values respectively, as given in the tables above for Tender Fees, EMD, Security Deposit and Monthly Lease Value.

Lease rent for Manufacturing Units: Rs. 1.50 Lakhs per month for 1 Acre from the date of handover of built up infrastructure. Similarly, lease rent value for 0.50 and 0.25 Acre units will be 50% and 25% of lease rent value applicable to 1 Acre plot respectively.

Annual escalation of 3.33% on lease rent is applicable for plots of all sizes. To apply for 0.25 & 0.5 acre plot areas, the technical eligibility remains the same as given in Expression of Interest agreement.

The built up infrastructure shall have water and power inlets without any interior fixtures.

Eligibility Criteria

AMTZ Ltd. invites **Expression of interest** from reputed organizations (or consortia), meeting the all the eligibility criteria mentioned below,

- 1 Should be an incorporated company, as per the Companies Act, 1956 and should be registered at least three (3) years prior to the date of this EOI. Trusts, Societies, Not for Profit entities are not eligible to participate.
- 2 Experience of Manufacturing in Health Products including pharmaceuticals, Electronic Products or Medical Devices for the last three (3) financial years.
- 3 Should be a registered Micro, Small & Medium Enterprises (MSME) or in case of a Non MSME registered enterprise, the company should have a minimum turnover of Rs. Five crores (Rs.5,00,000,00) in each of the last three financial years.

Furnishing Information

In order to submit expression of interest, the organization/ firm should share evidence of eligibility along with a evidence based information requested for as below,

- 1 Details of current company with registration number, details of product range, list of a minimum of ten customers in last three financial years,
- 2 Clearly mention the size(s) of current requirement ensuring that total number of units requisitioned do not exceed 5 per applicant company.
- 3 Indicate the medical device products which is/ are proposed to be manufactured in AMTZ
4. Provide basic information about existing capabilities (and or collaborations) for the purpose above

55

Appendix

Project Summary

About the Founder(s):

Description of the Project:

Project Financials:

Future Plans:

Signature: Date:

Date:

Please use extra sheets if required

Data Sheet for Allocation

Proposed Company Name: _____

Proposed Activity _____

Start Date of Construction: _____

Area Required (total built-up area, warehouse area, office area etc.): _____

3D Drawings: to be submitted when requested

Trip Generation Details (light vehicle and heavy vehicle traffic per day): _____

Source/Destination of Trips: _____

Electrical Power Required: _____

Signature: _____ Date: _____

Kindly provide a separate no open storage undertaking

Business Profile of Shareholder(s)

Personal Information:

Full Name: _____

Gender: _____

Age: _____

Date of Birth: _____

Place of Birth: _____

Nationality: _____

Address: _____

Objective: _____

Work Experience: _____

Entrepreneurship Experience: _____

References:

S. N	Name	Address	Contact No.	Email
1.				
2.				

* Proposed Name of the Establishment: _____

* Designation in the proposed Establishment: _____

Signature: _____ Date: _____

Power of Attorney

Power of Attorney _____

We hereby agree to grant power of attorney to [Name] of [Nationality], holding passport number [Number].

As our attorney, [Name], shall have full powers of authority to do and undertake all acts on the company's behalf, including, but not limited to, the right to sell, buy, lease, mortgage, assign, rent, dispose of any property; the right to execute, accept, undertake, and perform all contracts in the company's name; the right to open, close, deposit, endorse, or withdraw funds to or from any of the company's bank accounts or safe deposit box; the right to initiate, defend, commence or settle legal actions on the company's behalf; the right to retain any accountant, attorney, or other advisor deemed necessary to protect the company's interests relative to any foregoing unlimited power.

Signed by founders on [Date]:

Name and Signature of Founder/Shareholder

Specimen Signature

Date: _____

In my presence.

Name: _____

Nationality: _____

Passport No.: _____

Date of Issue: _____

Designation: _____

Name of Company: _____

Specimen Signature

